

Position Description – Associate Deputy Vice Chancellor / Executive Director Research Partnerships & Translation

Position Details

Position Title:	Associate Deputy Vice-Chancellor/Executive Director, Research Partnerships & Translation
Position Number:	50061059
Portfolio:	Research & Innovation Portfolio
School/Group:	Research Partnerships and Translation
Campus Location:	Based at the City campus but may be required to work at other campuses of the University.
Classification:	Executive level 2

RMIT University

RMIT is a multi-sector university of technology, design and enterprise. The University's mission is to help shape the world through research, innovation and engagement, and to create transformative experiences for students to prepare them for life and work. For more information on RMIT University follow the links below.

<https://www.rmit.edu.au/about>
<https://www.universitiesaustralia.edu.au/university/rmit-university/>
<https://www.rmit.edu.au/about/facts-figures>

Our three main campuses in Melbourne are located in the heart of the City, Brunswick, Bundoora and Point Cook, along with other Victorian locations. There are also two campuses in Vietnam (Hanoi and Ho Chi Minh City) and a centre in Barcelona, Spain. RMIT is a truly global university.

<https://www.rmit.edu.au/about/our-locations-and-facilities>

We are also committed to redefining our relationship in working with, and supporting, Indigenous self-determination. Our goal is to achieve lasting transformation by maturing our values, culture, policy and structures in a way that embeds reconciliation in everything we do. We are changing our ways of knowing, working and being to support sustainable reconciliation and activate a relationship between Indigenous and non-Indigenous staff, students and community. Our three campuses in Melbourne (City, Brunswick and Bundoora campuses) are located on the unceded lands of the people of the Woi Wurrung and Boon Wurrung language groups of the eastern Kulin Nation.

Why work at RMIT University

Our people make everything at the University possible. We encourage new approaches to work and learning, stimulating change to drive positive impact. Find out more about working at RMIT University, what we stand for and why we are an Employer of Choice.

<https://www.rmit.edu.au/careers>

We want to attract those who will make a difference. View RMIT's impressive standings in university rankings.

<https://www.rmit.edu.au/about/facts-figures/reputation-and-rankings>

Research and Innovation Portfolio

Position Summary

The Associate Deputy Vice-Chancellor (ADVC) Executive Director (ED), Research Partnerships and Translation provided strategic oversight of the development of research partnerships and paths to impact across the University. As a recognized research translation leader, this position will further develop the Research and Innovation Ecosystem to ensure the university delivers benefits beyond the world of academia.

This position requires excellence in research leadership, strong management & strategic planning experience and the ability to lead and influence internal stakeholders across, all Schools, Colleges and Portfolios and develop external partnerships.

The Research Partnerships and Translation section has 20+ staff.

Reporting Line

Reports to: DVC Research & Innovation and Vice-President

Direct reports: 3

Organizational Accountabilities

- RMIT University is committed to the health, safety and wellbeing of its staff. RMIT and its staff must comply with a range of statutory requirements, including equal opportunity, occupational health and safety, privacy and trade practice. RMIT also expects staff to comply with its policy and procedures, which relate to statutory requirements and our ways of working.
- Appointees are accountable for completing training on these matters and ensuring their knowledge and the knowledge of their staff is up to date.

Key Accountabilities

Strategic Leadership:

- Lead the strategic growth agenda for RMIT's Research partnerships, translation, commercialisation and new venture activities utilizing external benchmarking and trends to enhance and develop RMIT's ecosystem for research partnerships, translation, commercialisation and new ventures across the enterprise.
- Ensure the identification of strategic research translation opportunities with industry, government and peak bodies to create university and partner value.
- Lead the overall strategic development and deployment of opportunities, partnering with key internal and external stakeholders, to develop solutions to industry needs in research associated areas.
- Provide high-level strategic advice on emerging trends relevant to government and industry to inform University best practice and opportunities with the development and delivery of future initiatives.
- Oversee the development of the IP strategy and policies and deliver education and training to improve the university's IP commercialisation performance.
- Provide strategic guidance to the Deputy Vice-Chancellor, Research and Innovation's Leadership team and wider Portfolio, driving collaboration, workforce engagement and performance.
- Oversee the broader engagement with external venture funding organisations to support RMIT's translation and new venture initiatives.

Operations Leadership

- Oversee a high performing Research Partnerships and Translation team focused on delivering quality expertise and support to researchers across the university.
- Foster a culture which embraces innovative entrepreneurial methodology.
- In partnership with the Colleges, grow external research revenue to support RMIT's value creation from research.
- Ensure the development and implementation of external partner and stakeholder research associated engagement plans.
- Enable the RMIT Enabling Impact Platforms to deploy RMIT research capability to capture large-scale collaborative research translation opportunities.
- Build an integrated approach to research translation and commercialisation across RMIT's research and innovation ecosystem, including the Enabling Impact Platforms and the major research facilities.

- Oversee the management of external collaborative research initiatives and the timely execution of associated agreements.
- Ensure Salesforce CRM is maintained with research partnership and translation data and ensure conversion of a pipeline of collaboration opportunities with researchers and research end-users.
- Identify and support intellectual property assets across the University that can benefit from services provided by the research translation function.
- Manage research translation engagement activities with the ATN and other university networks.
- Manage the development and maintenance of a university wide opportunity pipeline of major funding and translation opportunities.

Negotiation and Commercialisation Expertise

- Develop and oversee the negotiation of the large-scale research contractual agreements and commercialisation equity related venture agreement ensuring that the agreements have undergone appropriate Legal Services review, are in line with RMIT’s goals and mission and internal stakeholder requirements.

Collaboration

- Be a positive advocate for collaboration, change and focus on delivering exceptional experiences for researchers, graduate researchers and our staff.
- Maintain and develop successful collaborative networks both internal and external to RMIT and represent RMIT where appropriate at external forums.
- Build and maintain a collaborative relationship and set of coordinated structured processes with the Industry Engagement Portfolio and contribute to enterprise industry engagement initiatives and community of practice.
- Oversee international collaborations and work closely with RMIT colleagues in Barcelona and Vietnam, the DVCR&I Executive and strategic external partners in the pursuit of research opportunities.

Key Selection Criteria

1. Extensive leadership experience and excellence in research partnering, driving strategic growth, translation, including commercialisation and new venture creation. As well as a clear understanding of global trends and external environmental factors.
2. Advanced negotiation skills.
3. Track record of win-win deal closures that maintain relationships with partners.
4. Proven ability to develop, implement and monitor strategic plans in research partnerships, translation, IP management and commercialisation and new ventures to foster growth by driving agreed plans to successful outcomes.
5. Demonstrated delivery of innovative, business-focused solutions, and possessing a high level of credibility and influence within the sector.
6. Demonstrated skill in communicating the strategy, and in engaging leaders and their teams, to achieve high standards of innovation and excellence.
7. Proven ability to develop, inform and implement research strategy relating to partnerships development, translation, including IP management commercialisation and new venture creation that leads to increased funding opportunities.
8. Proven ability to design and develop large-scale initiatives, involving multiple internal and external partners, to deliver profound impact for the benefit of the world beyond the academic community.
9. Deep experience in the successful development and maintenance of corporate and government networks and relationships both national and international.
10. Personal attributes that support the promotion of the values and distinctive profile of RMIT University.

Qualifications

Post graduate degree relevant experience combined with a significant track record and demonstrated excellence in research partnering, translation, commercialisation and venture development leadership.

Endorsed:	Signature:	Approved:	Signature:
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	<p>Name: Calum Drummond Title: DVC Research & Innovation Date:</p>		<p>Name: Alec Cameron Title: Vice Chancellor Date:</p>
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